

August 13, 2021

Lowndes County 911
Attn: Director Danny Weeks
1515 Madison Road
Valdosta, Georgia 31601

Your Motorola account team has worked hard in the past few weeks to meet your need for pricing information on a "console add-on". Motorola is providing this quote to the Board of Commission (Lowndes County 911 Department) for two (2) additional MCC7500 dispatch positions.

This design represents Motorola's best effort based upon information provided by the Lowndes County 911. Motorola has not performed a site walk of your sites and is therefore making several assumptions. If the assumptions are proven to be incorrect, it will affect the design of the system expansion and, thereby, the overall cost.

The total price for the system as configured to your needs and deployment requirements as we understand them at this point is \$155,697.00 including freight. This pricing is valid for 45 days. To give you a working understanding of what this pricing represents, a high-level list of included system components is provided below, along with key design and responsibility assumptions.

Professional Integration Services

To ensure a smooth installation and deployment, this quote includes estimates for the following services:

- System and implementation engineering
- Project management for system installation and optimization
- Field engineering support for system installation and optimization

Motorola System Support

Motorola's standard warranty covers on-site response during normal business hours and provides for the repair or replacement of defective hardware components.