

## SERVICE AGREEMENT

THIS SERVICE AGREEMENT, effective on January 1, 2024, (hereinafter “**Agreement**”) is entered into by and between Cornerstone Government Affairs, Inc. (hereinafter “**Cornerstone**”), a sub-chapter S corporation duly organized under the laws of the District of Columbia, with its principal place of business at 800 Maine Avenue, SW, 7<sup>th</sup> Floor, Washington, D.C. 20024, and Lowndes County, Georgia (hereinafter “**Lowndes County**”), with its principal place of business at 327 North Ashley Street, Valdosta, GA 31601 (hereinafter referred to collectively as the “**Parties**” or individually as “**Party**”).

WHEREAS, Cornerstone is in the business of providing strategic consulting and advocacy services to assist its clients in dealing with federal, state and local governments and governmental and regulatory authorities (hereinafter “**GR Services**”); and

WHEREAS, Lowndes County and Cornerstone desire to enter into this Agreement to set forth the basic terms and conditions that will govern the relationship under which Cornerstone will provide GR Services to Lowndes County:

NOW THEREFORE, in consideration of the foregoing recitals, the agreements contained herein and other good and valuable consideration, receipt and sufficiency of which are hereby acknowledged by each Party, the Parties agree as follows:

1. Term. The term of this Agreement shall commence on the date first written above and continue through December 31, 2024 (hereinafter referred to as the “**Term**”). The Parties may mutually agree in writing to extend the Term.

2. Termination. This Agreement may be terminated by either Party with or without cause at any time during the Term after thirty (30) days written notice to the other Party. Lowndes County shall pay Cornerstone all fees and expenses otherwise owed it under the terms of this Agreement through the effective date of such termination. All balances not paid on the due dates specified herein will bear interest at the rate of one percent (1%) per month until paid. All costs incurred by Cornerstone in the collection of uncontested fees which are more than sixty (60) days past due shall be paid by Lowndes County.

3. Services by Cornerstone. During the Term, Cornerstone shall provide GR Services to Lowndes County. The precise scope and extent of the GR Services may be amended by mutual agreement of the Parties but generally focus on:

- Proving advice, counsel, and advocacy around Service Delivery Strategy legislation; and
- Supporting Lowndes County on other issues identified by the County Manager before the Georgia General Assembly.

In performing the GR Services, Cornerstone will perform such tasks as attending necessary meetings, and providing as necessary, written reports on its activities as well as the activities of the Executive Branch, the Legislative Branch, independent agencies, and third parties regarding the relevant issues. Cornerstone will also provide other general informational bulletins or updates that Lowndes County reasonably requests.